



1Q24 Earnings Release

April 16, 2024

**Share price at 4/15/2024**

ROMI3 - R\$ 11.90 per share

Market value

R\$ 1,108,73 million

USD\$ 213,83 million

Number of shares

Common: 93,170,747

Free float = 50.8%

**Earnings Conference Call**

Simultaneous translation (Portuguese - English)

April 17, 2024 - 11 a.m. (São Paulo)
| 3 p.m. (London) | 10 a.m. (New York)

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conference call

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Message from Management

The year 2024 continues to present great challenges, but we are optimistic about the alternatives and opportunities we have been able to develop to continue evolving. We had a quarter with a good volume of new orders, which allowed us to end the quarter with an order backlog 20.8% above the backlog at the end of 2023. This gives us confidence that we will evolve throughout the year to successfully end 2024, generating sustainable value for all our business partners.

Our solutions, such as rent rental and PRODZ (our fintech specialized in financing ROMI machines), have established themselves as successful solutions for our customers, responding positively in volatile environments. This has allowed us to mitigate reductions in certain markets, maintaining our businesses solid and profitable. Satisfaction is evident in seeing a significant portion of our customers conducting new business with ROMI, reflecting our commitment to their success. In this first quarter of 2024, the volume of new leases showed a growth of 128.6% compared to the same period in 2023, demonstrating to be a highly competitive solution for the needs of our customers.

Operations in Germany (B+W) continue to demonstrate robust recovery, in both volume of new orders and operational margins. The focus on structure adequacy carried out in recent years and the dedication to working even closer to customers to understand their needs have resulted in a consistent increase in new orders, culminating in an order backlog of R\$302 million, to be delivered in 2024 and 2025.

In the Rough and Machined Cast Iron Parts Unit, 2024 continues to present challenges due to the reduction in demand for parts from the wind and agricultural segments. We are focused on gradually recovering profitability through the review of internal processes and excellence in offering solutions with higher added value to customers.

We had another quarter of solid cash generation, demonstrating the Company's ability to manage its assets effectively and adapt to the most diverse macroeconomic scenarios.

Prepared in all fundamental pillars of ROMI, we are confident that our competitive differentials will allow us to continue evolving and adding more value to all stakeholders. We maintain solid investments in innovation, encompassing technologies such as connectivity, big data, next-generation machinery, process enhancement, and human development.

Luiz Cassiano Rosolen

Chief Executive Officer

Santa Bárbara d'Oeste – São Paulo, April 16, 2024

ROMI S.A. ("ROMI" or "Company") (B3: ROMI3), domestic market leader in the Machine Tools and Plastic Processing Machines markets, as well as an important producer of Rough and Machined Cast Iron Parts, announces its results for the first quarter of 2024 ("1Q24"). Except where otherwise stated, ROMI's operating and financial information is presented on a consolidated basis, in accordance with the International Financial Reporting Standards (IFRS).

Statements contained in this release related to ROMI's business outlook, projections of operating and financial results and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, the economic situation in Brazil, the industry and international markets. Therefore, they are subject to changes.

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Highlights

The order entry for machine rentals experienced a 128.6% increase in the first quarter of 2024, compared to the same period in 2023

Adjusted EBITDA
R\$18.2 million
 margin of 8.7%

Order Backlog
R\$595.3 million

Incoming Orders
R\$298.8 million

- **Consolidated incoming orders** posted growth of 14.7% when compared to 1Q23, mainly in the B+W Machines Unit business;
- At **B+W Machines Unit** net operating revenue in reais increased by 141.6% and gross and operating margins grew by 18 p.p. and 55 p.p., respectively, compared to the first quarter of 2023;
- In the first quarter of 2024, **96 new machines were leased** (compared to 42 machines in the first quarter of 2023), reflecting a 128.6% increase year-over-year and emphasizing the firm establishment of this business model;
- The **order backlog** at the end of 1Q24 reached R\$595.3 million, growth of 4.5% and 20.8% when compared to 1Q23 and 4Q23, respectively;
- **Cash generation** in 1Q24 amounted to R\$16.1 million, reducing net debt to R\$62.9 million.

Other Highlights

- In 1Q24, the Company's Board of Directors approved the increase of the subscribed and paid-in capital through the capitalization of the Company's earnings reserve, with a **bonus share** issuance to be conducted at a ratio of 5%, or one new share for every 20 existing shares.
- On March 25, 2024, the Company's Board of Directors approved the payment of interest on capital in the gross amount of R\$10.6 million (equivalent to R\$ 0.12 per share).
- The Company released its ESG Report for the second year to share socio-environmental and corporate governance practices, highlighting ROMI's lasting commitment to sustainability and corporate responsibility.
 Access at: <https://lp.romi.com/esg>



	Quarter				
R\$'000	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
Revenue					
ROMI Machines (units)	205	305	168	-44.9%	-18.0%
Burkhardt+Weber (units)	-	8	1	-87.5%	-
Rough and Machined Cast Iron Parts (tons)	4,232	1,786	2,148	20.3%	-49.3%
Net Operating Revenue	259,155	386,661	208,514	-46.1%	-19.5%
Gross margin (%)	33.1%	28.3%	29.1%		
Operating Income (EBIT)	37,045	60,150	13,204	-78.0%	-64.4%
Operating margin (%)	14.3%	15.6%	6.3%		
Operating Income (EBIT) - adjusted (*)	30,767	44,142	4,098	-90.7%	-86.7%
Operating margin (%) - adjusted (*)	11.9%	11.4%	2.0%		
Net Income	36,130	51,340	17,981	-65.0%	-50.2%
Net margin (%)	13.9%	13.3%	8.6%		
Net Income - adjusted (*)	30,052	35,844	9,160	-74.4%	-69.5%
Net margin (%) - adjusted (*)	11.6%	9.3%	4.4%		
EBITDA	51,671	73,729	27,317	-62.9%	-47.1%
EBITDA margin (%)	19.9%	19.1%	13.1%		
EBITDA - adjusted (*)	45,393	57,721	18,211	-68.4%	-59.9%
EBITDA margin (%) - adjusted	17.5%	14.9%	8.7%		
Investments (**)	21,420	32,252	29,315	-9.1%	36.9%

(*) 1Q23, 4Q23 and 1Q24: EBIT and EBITDA are adjusted by the amounts of R\$6,278, R\$16,008 and R\$ 9,106 respectively; and profit by the amounts of R\$6,078, R\$15,496 e R\$8,821, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

(**) Of the investments made in 1Q23, 4Q23 and 1Q24, the amounts of R\$ 8.4 million, R\$25.1 million and R\$24.2 million, respectively, refer to machines manufactured by the Company that were allocated to the machine rental business.

Corporate Profile



Founded in 1930, ROMI is a renowned company operating in the Brazilian industrial machinery and equipment market.

Over the years, it has emerged as a key manufacturer of rough and machined cast iron parts, establishing itself as a key player in the industry. Notably, ROMI is publicly listed on the B3 exchange's prestigious "New Market" segment, which is dedicated to companies with a strong commitment to corporate governance. Specializing in an extensive range of machine tools, ROMI manufactures Conventional Lathes, Computerized Numerical Control (CNC) Lathes, Lathing Centers, Machining Centers, Vertical and Horizontal Heavy and Extra-Heavy Lathes, and Drilling Mills. Additionally, ROMI manufactures Plastic Injection and Blow Molding Machines, as well as ductile or CDI gray cast iron parts, both raw and machined. A distinguishing feature of ROMI's products and services lies in its incorporation of Industry 4.0 technologies across its products and services. These advanced capabilities facilitate the intelligent utilization of data generated by ROMI equipment. The data can be processed internally through built-in artificial intelligence or transmitted via networks (connectivity) to a central analysis site. These high-quality equipment and solutions are globally distributed and widely adopted across various industrial sectors. Industries such as agricultural machinery, capital goods, consumer goods, packaging, tooling, hydraulic equipment, sanitation, automotive, and wind energy rely on ROMI's machinery for their operations.

ROMI operates a network of thirteen manufacturing units. These units encompass four facilities dedicated to the final assembly of industrial machinery, two foundries, four units for machining mechanical components, two units for manufacturing steel sheet components, and one unit for the assembly of electronic panels. While eleven units are based in Brazil, two are located in Germany. The Company's production capacity amounts to approximately 2,900 industrial machines and 50,000 metric tons of castings per year.

Current Economic Scenario

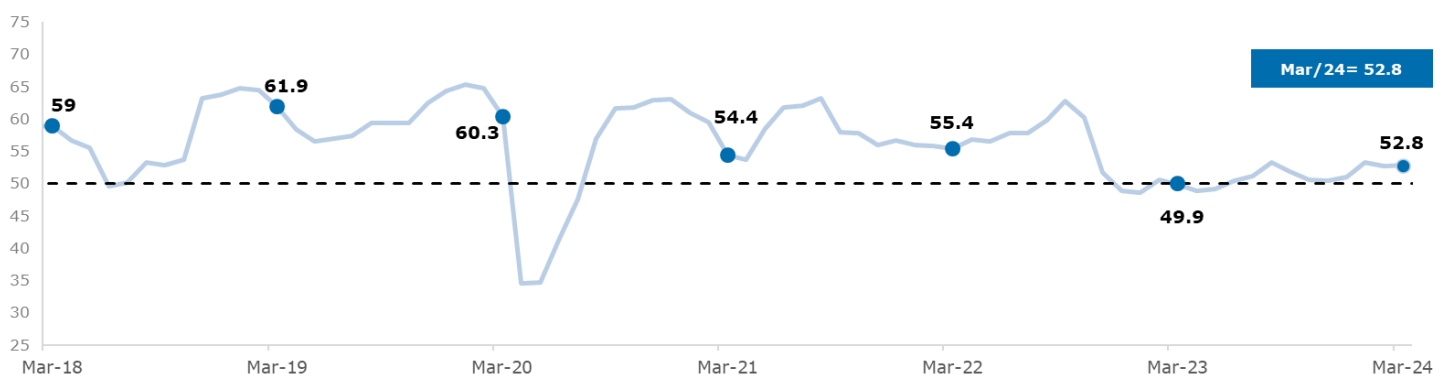
Economic indicators for the first quarter of 2024 start the year pointing to an environment of economic stability, both domestically and internationally. In the first months of the year, the Entrepreneur Confidence Index in the industrial sector remained virtually stable, at 52.8 points in March. The scenario of gradual reduction in Brazilian interest rates and controlled inflation could have a positive impact on the year 2024, causing the industry to gradually recover confidence levels and increase investment levels starting from the second half of the year. The tax benefit of Accelerated Depreciation, announced by the government and still awaiting approval from the Senate, can also positively impact the Company's sales, when and if approved. In the foreign market, the environment remains volatile, marked by debates about the beginning of the process of easing monetary policy in the main economies, in addition to geopolitical conflicts.

Despite the challenges facing investors amid a more complex investment environment, industry leaders continue to express some optimism, as evidenced by this index. This occurs amid an environment that demands greater caution when making investment decisions.

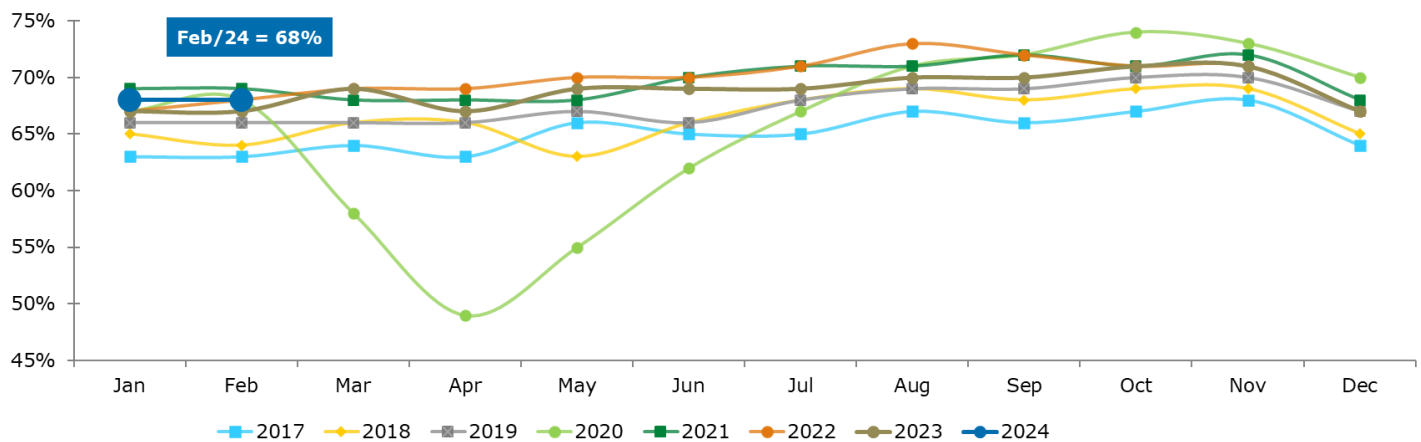
Industrial Business Confidence Index – ICEI

Source: CNI-ICEI, April 2024

According to data from the National Confederation of Industry (CNI), the Installed Capacity Utilization Index (UCI) of the national industry reached 68% in February 2024, with the percentage for the month being equal to the historical average for March in the series. This indicates that the level of use of installed capacity is in line with what was expected by entrepreneurs in the sector for the period.



Average Installed Capacity Utilization (UCI)



Source: CNI – UCI, April 2024

The past few years have been characterized by a volatile business environment marked by uncertainty. These conditions have presented significant obstacles in effectively managing production volumes. As a response, the Company has implemented a series of strategic measures to optimize its operational structure, enhance planning and manufacturing processes, and improve its ability to swiftly adapt to fluctuations in demand. Over the past few years, we have made several optimizations, especially in indirect structures and in internal processes automation.

The Company has strategically prioritized the development of new product generations aligned with the technological advancements of Industry 4.0. This strategic focus has yielded significant advancements in technological content, resulting in a successful market reception of our recent product launches, both domestically and internationally. Looking ahead, ROMI remains committed in launching new machine generations and integrating cutting-edge technologies into our product portfolio, ensuring our continued relevance and competitiveness in the industry. In mid-2020, we also launched a solution for our customers, the rental of ROMI machines. This solution has proven to be highly competitive and has provided our customers with more business opportunities and, consequently, success in their operations. This new business has shown average annual growth of more than 70% in the last three years, and with great potential for continued growth in the future. With the aim of financially supporting our customers, in 2022 we created a fintech, PRODZ, which offers credit lines for the purchase of machines, directly from ROMI, in an easy, agile, digital and uncomplicated way. Since 2022, PRODZ has carried out around 250 operations, totaling R\$102.6 million in credits granted. These new solutions have supported a large number of customers on their journeys of growth and success, demonstrating ROMI's strategic purpose of taking care of the success of its customers.

In the foreign market, we have strengthened our structures so that we can be even closer to our customers and consolidate the ROMI brand in the countries where we operate. These strategic initiatives continue to solidify our position and instill a strong sense of confidence in our ability to seize opportunities, both domestically and internationally.

Market

The Company holds a prominent position in the market, driven by its notable competitive advantages. Ongoing investments in cutting-edge product development and innovative solutions, alongside an extensive nationwide distribution network, contribute to its market leadership. The Company's unwavering commitment to customer satisfaction is exemplified by the provision of a dedicated in-house technical assistance service, machine rental options, attractive customer credit packages in local currency, and efficient product delivery. As a result, the ROMI brand enjoys a long-standing reputation for excellence and prestige, as recognized and valued by its discerning customers.

Incoming Orders

Order Entry (R\$ 000) Gross Values, sales taxes included	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	199,713	130,830	178,350	36.3%	-10.7%
Burkhardt+Weber Machines	-	93,409	69,367	-25.7%	-
Rough and Machined Cast Iron Parts	60,676	48,966	51,055	4.3%	-15.9%
Total *	260,389	273,205	298,772	9.4%	14.7%

* The informed amounts related to incoming orders and order backlog do not include parts and services.

In the foreign market, the current levels of inflation, the rising interest rates and the political instabilities continue to affect investment prospects. In 1Q24, as a result of the reduction in demand in the foreign market, at the ROMI Machines Unit, incoming orders showed a 10.7% drop in comparison with the same period in 2023.

As previously mentioned, the new generations of products, with important technological evolutions in the mechatronic part, in thermal compensation and in connectivity, also allowed the Company to seek competitive alternatives to enable new business to its customers, such as, for example, the leasing of machines. In the first quarter of 2024, 96 new machines have been rented or 100 new contracts have been entered into (42 machines in 1Q23 or 50 new contracts), which represent approximately R\$27.7 million (R\$13.6 million in 1Q23). Since the date this solution was launched to the market, in June 2020, 752 machines have been rented or 881 contracts have been entered into, representing R\$236.2 million. Such contracts are effective for 12 to 24 months.

The German subsidiary B+W continued to enter into new businesses in 1Q24, which resulted in significant new incoming orders of around R\$69.4 million in the quarter. These new orders allowed for an important increase in projects in the portfolio that will materialize throughout 2024 and later in 2025.

The Rough and Machined Cast Iron Parts Unit had a reduction of 15.9% in incoming orders compared to 1Q23, due to the reduction of the agricultural machinery segment, mainly from the second half of 2023.

Order Backlog

Order Backlog (R\$ 000) Gross Values, sales taxes included	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	263,208	177,059	236,842	33.8%	-10.0%
Burkhardt+Weber Machines	188,043	264,806	302,113	14.1%	60.7%
Rough and Machined Cast Iron Parts	118,609	51,069	56,340	10.3%	-52.5%
Total *	569,861	492,934	595,295	20.8%	4.5%

* The informed amounts related to incoming orders and order backlog do not include parts and services.

In the 1st quarter of 2024, the order backlog increased by 4.5% compared to the same period in 2023 and 20.8% compared to the backlog at the end of 2023. This increase was the result of the significant increase in the backlog at the BW Machines Unit, which demonstrated an important recovery in its incoming orders, with an increase of 60.7% in the backlog when compared to 1Q23.

Net Operating Revenue by Business Unit

The net operating revenue recorded by the Company in 1Q24 reached R\$208.5 million, 19.5% lower than in 1Q23, mainly due to the reduction in revenue from rough and machined cast iron parts for the energy and agricultural segments.

	Quarter				
Net Operating Revenue (R\$ 000)	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	165,242	216,881	132,005	-39.1%	-20.1%
Burkhardt+Weber Machines	15,623	134,716	37,738	-72.0%	141.6%
Rough and Machined Cast Iron Parts	78,290	35,063	38,771	10.6%	-50.5%
Total	259,155	386,661	208,514	-46.1%	-19.5%

ROMI MACHINES

This Business Unit's net operating revenue reached R\$132 million in 1Q24, showing a reduction of 20.1% when compared to 1Q23, reflecting the low volume of the order backlog at the end of 2023. This reduction was partially offset by the significant increase in revenues from machine rental, a business launched by ROMI in mid-2020.

BURKHARDT+WEBER MACHINES

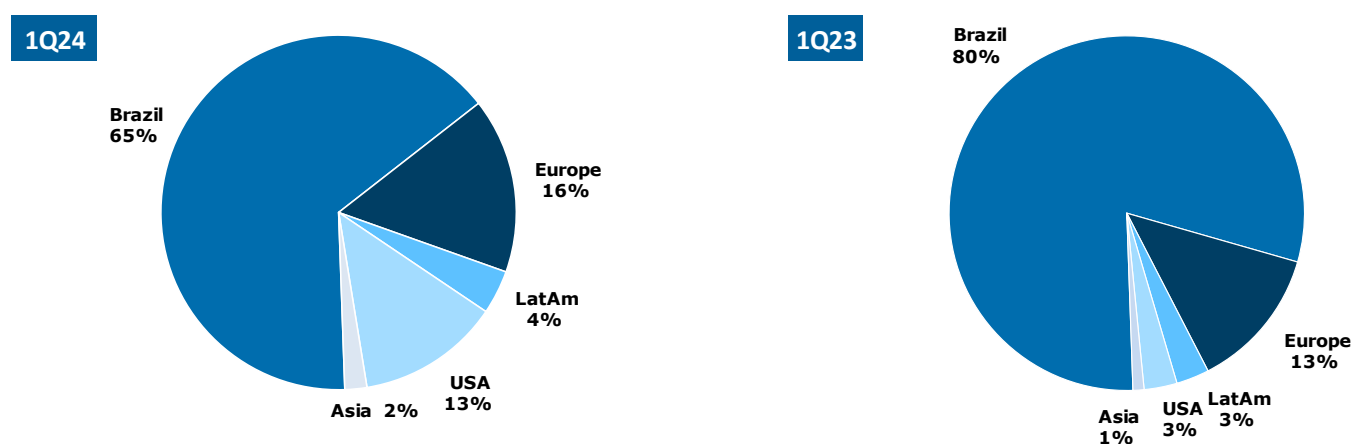
The revenue of German subsidiary BW, in Reais, reached a total of R\$37.7 million in 1Q24, a volume 141.6% higher when compared to 1Q23, reflecting the increase in the machines incoming orders since 2022, as well as revenues from the Technical Assistance Services and Spare Parts Unit.

ROUGH AND MACHINED CAST IRON PARTS

The net operating revenue of this Business Unit was R\$38.8 million in 1Q24, which represents a volume 50.5% lower compared to 1Q23, mainly due to the already mentioned reduction in the business related to large rough and machined cast iron parts for the wind energy sector, in addition to the revenues of the agricultural machinery sector.

Net Operating Revenue per Geographical Region

The domestic market accounted for 65% of ROMI's consolidated revenue in 1T24 (80% in 1Q23). When considering the revenue generated from foreign markets, which includes sales by ROMI subsidiaries abroad (Germany, China, Spain, United States, France, Italy, Mexico and United Kingdom) as well as direct sales to other markets, the distribution of ROMI's consolidated revenue by geographical region was as follows:



The following shows the foreign market revenue, in Reais (R\$) and in US dollars (US\$):

Foreign Sales	Quarter				
	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
Net Sales (R\$ million)	53.3	166.2	71.9	-56.7%	34.9%
Net Sales (US\$ million)	10.4	33.4	14.4	-56.9%	38.5%

Gross and Operating Margins

The gross margin obtained in 1Q24 was 29.1%, a decrease of 4 p.p. compared to 1Q23, mainly due to the significant reduction in the revenue volume of the Rough and Machined Cast Iron Parts Unit. The reduction in revenue volume in the period impacted the adjusted operating margin (adjusted EBIT), which fell 9.9 p.p. in the same period.

Quarter

Gross Margin	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	48.5%	42.2%	43.2%	1.0	(5.3)
Burkhardt+Weber Machines	8.4%	27.2%	26.4%	(0.8)	18.0
Rough and Machined Cast Iron Parts	5.5%	-53.5%	-16.5%	37.0	(22.0)
Total	33.1%	28.3%	29.1%	0.8	(4.0)

Quarter

EBIT Margin - Adjusted	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	27.1%	24.2%	13.7%	(10.5)	(13.4)
Burkhardt+Weber Machines	-55.4%	14.9%	-0.4%	(15.4)	55.0
Rough and Machined Cast Iron Parts	-6.9%	-81.4%	-35.7%	45.6	(28.8)
Total	11.9%	11.4%	2.0%	(9.4)	(9.9)

(*) 1Q23, 4Q23 and 1Q24: EBIT and EBITDA are adjusted in the amounts of R\$6,278, R\$16,008 and R\$ 9,106 respectively; and profit by the amounts of R\$6,078, R\$15,496 and R\$8,821, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

ROMI MACHINES

The gross margin of this Business Unit in 1Q24 reached 43.2%, remaining solid and at a high level, with a greater presence of revenues from the rental machine business. The significant reduction in revenue volume in 1Q24, resulting from the order backlog at the end of 2023, negatively impacted the operating margin, which presented a reduction of 13.4 p.p. compared to the same period in 2023.

BURKHARDT+WEBER MACHINES

The consistent increase in incoming orders allowed a significant increase in revenue volume, as well as better operational efficiency, resulting in relevant improvements in B+W's gross and operational margins, which in 1Q24, when compared to the same period in 2023, increased by 18.0 p.p. and 55.0 p.p., respectively.

ROUGH AND MACHINED CAST IRON PARTS

In 1Q24, the gross margin of this Business Unit decreased by 22 p.p. compared to 1Q23, and its operating margin (EBIT) decreased by 28.8 p.p. in the same comparison period. This reduction is due to the significant drop in revenue and production volume in 1Q24, since this business unit has a significant fixed cost.

EBITDA and EBITDA Margin

In 1Q24, the operating cash generation as measured by adjusted EBITDA amounted to R\$18.2 million, representing an EBITDA margin of 8.7% in the quarter, as shown in the table below:

Reconciliation of Net Income to EBITDA	Quarter				
(R\$ 000)	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
Net Income	36,130	51,340	17,981	-65.0%	-50.2%
Income tax and social contributions	5,218	9,191	(1,768)	-119.2%	-133.9%
Net Financial Income	(4,303)	(381)	(3,009)	689.8%	-30.1%
Depreciation and amortization	14,626	13,579	14,113	3.9%	-3.5%
EBITDA	51,671	73,729	27,317	-62.9%	-47.1%
EBITDA Margin	19.9%	19.1%	13.1%		
EBITDA - Adjusted (*)	45,393	57,721	18,211	-68.4%	-59.9%
EBITDA Margin - Adjusted (*)	17.5%	14.9%	8.7%		
Total Net Operating Revenue	259,155	386,661	208,514	-46.1%	-19.5%

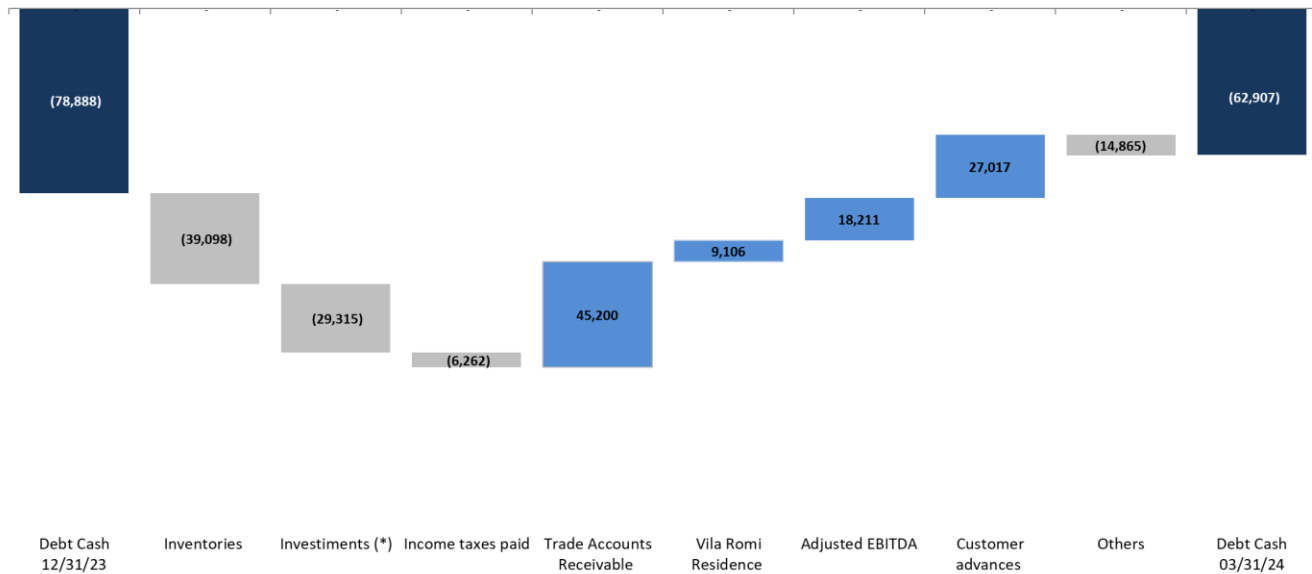
(*) 1Q23, 4Q23 and 1Q24: EBIT and EBITDA are adjusted in the amounts of R\$6,278, R\$16,008 and R\$ 9,106 respectively; and profit in the amounts of R\$6,078, R\$15,496 and R\$8,821, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

Adjusted Profit for the Period

The adjusted profit for 1Q24 was R\$9.2 million, a decrease of 69.5% compared to 1Q23.

Evolution of Net Cash (Debt) Position

The main changes in net cash position in the first quarter of 2024, in thousands of reais, are described below:



*The balances recognized under "Investments" are net of the impacts recognized in accordance with CPC 06 (R2) - Leases, equivalent to international standard IFRS 16 - Leases.

In the first quarter of 2024, the net cash position had the following variations:

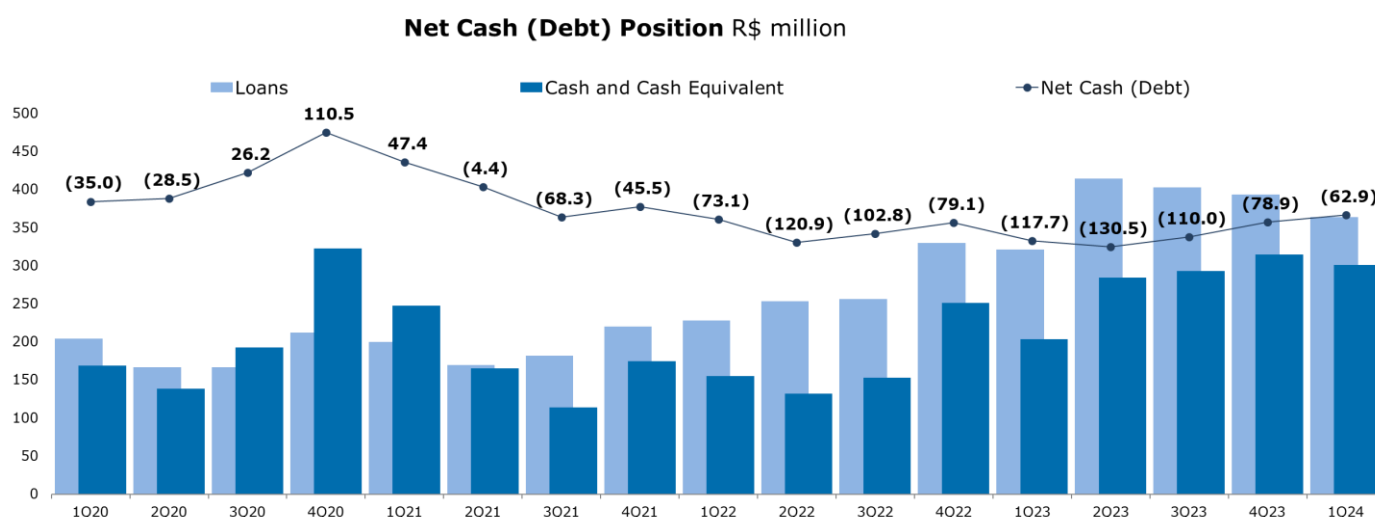
- The investments made in the first quarter of 2024 were focused on enhancing the maintenance, productivity, flexibility and competitiveness of the other manufacturing facilities, with particular emphasis on the new machine rental business;
- The increase in inventories refers to the adjustment to the current level of the order backlog, mainly in the B+W Machines Unit, which showed growth in incoming orders and order backlog.
- Decrease in trade accounts receivable, mainly due to the revenues at the B+W Machines Unit.

Financial Position

The Company's borrowings are used mainly for investments in the modernization of its manufacturing facilities, research and development of new products, and financing of exports and imports. As at March 31, 2024, the amount of financing in local currency was R\$208.9 million, and in foreign currency R\$154.9 million, totaling R\$363.8 million, of which R\$146.3 million maturing in up to 12 months.

Short-term investments are made with prime institutions with low credit risk and their yield is mainly linked to the Interbank Certificate of Deposit (CDI). The consolidated net cash position as at March 31, 2024 was negative by R\$62.9 million.

As at March 31, 2024, the Company recorded R\$300.9 million as cash and cash equivalents and short-term investments.

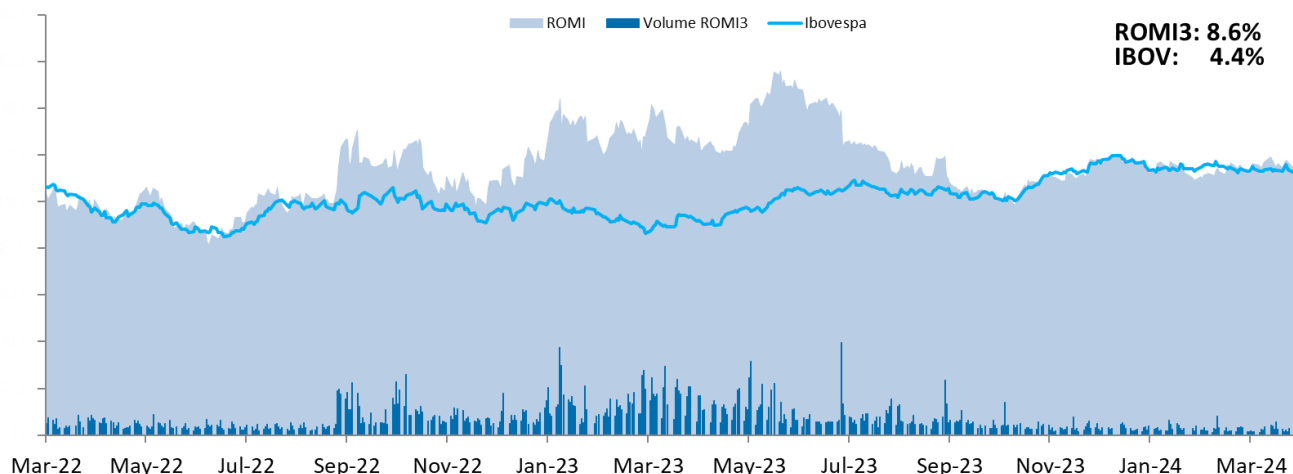


The balances recorded under "Finame Manufacturer Financing" are not used in the calculation of the Company's net debt. As at March 31, 2024, the Company did not have any derivative transactions.

Capital Markets

Share Performance ROMI3 x Ibovespa

Period: March 31, 2022 to April 15, 2024



Note: The performance of ROMI3 shares shown in the chart above does not consider the distributions of profits made in the period presented, as well as the stock bonus in shares that occurred in October 2022, March 2023 and March 2024.

Source: Brasil, Bolsa e Balcão (B3).

On April 15, 2024 the Company's common shares (ROMI3), which were quoted at R\$11.90, posted valuation of 8.6% since March 31, 2022 and devaluation of 6.1% since December 29, 2023. The Bovespa Index (Ibovespa) went up 4.4% and down 6.6%, respectively, in the same periods.

The Company's market capitalization on April 15, 2024 was R\$1,108,73 million. The average daily trading volume during 1Q24 was R\$ 3.3 million.

Vila Romi Residence

In April 2022, through the subsidiary Rominor Empreendimentos Imobiliários Ltda. ("Rominor Empreendimentos"), there was the launch of the closed subdivision Vila Romi Residence, which has 350 lots between 300m² and 884m², whose delivery and completion forecast is by the end of 2024. Currently, 345 lots have been sold, with the General Sales Value ("GSV") estimated at around R\$133 million. The interest of Rominor Empreendimentos, a wholly-owned subsidiary of the Company in this project, is 50% of GSV.

The payment terms vary from cash up to 10 years of direct financing, with 10% of the total land value being mandatory. The financing installments are monetarily adjusted by the IPCA, plus 12% interest per year. In cases where the land was financed, the property itself appears as a guarantee for the payment of the installments.

As of the date of these interim financial statements, the subsidiary Rominor Empreendimentos had received approximately R\$49.1 million (amount plus monetary adjustment and interest), of which R\$29.8 million are recorded under trade accounts receivable, in current assets.

Management, based on CPC47 - Revenue from Contracts with Customers and the applicable CVM rules, adopted as a criterion for the recognition of the enterprise's revenue the Percentage of Completion (POC) methodology, where revenue and the respective costs are recognized in profit or loss in proportion to the percentage of completion of the infrastructure works, through measurement reports issued monthly.

As at March 31, 2024, the percentage of completion of the works was 90.92% (81.86% as at December 31, 2023), according to the aforementioned construction measurement report, which resulted in the following impacts on the financial statements:

(i) **Net operating revenue/EBIT/EBITDA:** R\$9.1 million (R\$52.0 million as at 4Q23); and (ii) **Profit for the period:** R\$8.8 million (R\$50.3 million as at 4Q23).

Consolidated Balance Sheet

IFRS (R\$ 000)

ASSETS	03/31/23	12/31/23	03/31/24	LIABILITIES AND SHAREHOLDER'S EQUITY	03/31/23	12/31/23	03/31/24
CURRENT	1,341,221	1,400,895	1,386,561	CURRENT	637,203	628,279	615,048
Cash and Cash equivalents	180,990	282,418	239,768	Loans and financing	135,023	176,839	146,301
Financial investments	22,362	32,066	61,100	Finame manufacturer financing	158,271	162,410	159,163
Trade accounts receivable	190,284	240,727	191,480	Trade accounts payable	122,297	80,128	81,987
Trade accounts receivable - PRODZ financing		34,696	36,899	Payroll and related taxes	35,063	39,065	32,633
Onlending of Finame manufacturer financing	167,928	170,821	169,513	Taxes payables	14,439	15,541	8,313
Inventories	714,432	607,007	646,105	Advances from customers	125,356	109,810	136,827
Recoverable taxes	46,472	15,928	21,374	Related parties	1,420	5,507	263
Other receivables	18,753	17,232	20,322	Dividends	16,547	368	9,417
Judicial Deposits	-	-	-	Provision for contingent liabilities	2,492	3,848	5,580
				Other payables	26,295	34,763	34,564
NON CURRENT	367,933	366,923	345,773	NON CURRENT	459,425	482,420	465,577
Trade accounts receivable	29,752	5,050	2,838	Loans and financing	185,995	216,532	217,474
Trade accounts receivable - PRODZ financing	-	30,079	29,085	Finame manufacturer financing	234,586	229,400	208,902
Onlending of Finame manufacturer financing	239,144	232,033	209,815	Deferred income and social contribution taxes	34,907	33,097	33,141
Recoverable taxes	57,635	60,817	61,632	Reserve for contingencies	416	403	403
Deferred income and social contribution taxes	21,878	17,492	20,012	Other payables	3,521	2,988	5,657
Judicial Deposits	12,212	12,150	12,143				
Other receivables	7,312	9,302	10,248	TOTAL LIABILITIES	1,096,628	1,110,699	1,080,625
INVESTMENTS				SHAREHOLDER'S EQUITY	1,098,280	1,169,511	1,177,374
Property, Plant and Equipment	422,905	454,679	468,183	Capital	904,772	904,772	988,470
Investment Properties	15,251	15,183	15,183	Retained earnings	120,860	195,316	118,843
Intangible assets	49,186	44,362	43,862	Cumulative translation adjustments	72,648	69,423	70,061
				NON CONTROLLING INTERESTS	1,588	1,832	1,563
TOTAL ASSETS	2,196,496	2,282,042	2,259,562	TOTAL SHAREHOLDER'S EQUITY	1,099,868	1,171,343	1,178,937
				TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	2,196,496	2,282,042	2,259,562

Consolidated Income Statement
IFRS (R\$ 000)

	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
Net Operating Revenue	259,155	386,661	208,514	-46.1%	-19.5%
Cost of Goods Sold	(173,378)	(277,125)	(147,889)	-46.6%	-14.7%
Gross Profit	85,777	109,536	60,625	-44.7%	-29.3%
<i>Gross Margin %</i>	<i>33.1%</i>	<i>28.3%</i>	<i>29.1%</i>		
Operating revenues (expenses)	(48,732)	(49,386)	(47,421)	-4.0%	-2.7%
Selling expenses	(25,421)	(29,154)	(23,399)	-19.7%	-8.0%
Research and development expenses	(7,681)	(7,238)	(7,060)	-2.5%	-8.1%
General and administrative expenses	(20,590)	(28,135)	(23,860)	-15.2%	15.9%
Management profit sharing and compensation	(3,517)	(3,956)	(2,703)	-31.7%	-23.1%
Other operating income, net	8,477	19,097	9,601	-49.7%	13.3%
Operating Income (loss) before Financial Results	37,045	60,150	13,204	-78.0%	-64.4%
<i>Operating Margin %</i>	<i>14.3%</i>	<i>15.6%</i>	<i>6.3%</i>		
Operating Income (loss) before Financial Results - Adjusted (*)	30,767	44,142	4,098	-90.7%	-86.7%
<i>Operating Margin % - Adjusted (*)</i>	<i>11.9%</i>	<i>11.4%</i>	<i>2.0%</i>		
Financial Results, Net	4,303	381	3,009	689.8%	-30.1%
Financial income	9,791	8,727	7,566	-13.3%	-22.7%
Financial expenses	(6,037)	(7,076)	(5,808)	-17.9%	-3.8%
Exchange gain (loss), net	549	(1,270)	1,251	-198.5%	127.9%
Operations Operating Income	41,348	60,531	16,213	-73.2%	-60.8%
Income tax and social contribution	(5,218)	(9,191)	1,768	-119.2%	-133.9%
Net Income	36,130	51,340	17,981	-65.0%	-50.2%
<i>Net Margin %</i>	<i>13.9%</i>	<i>13.3%</i>	<i>8.6%</i>		
Net income - Adjusted (*)	30,052	35,844	9,160	-74.4%	-69.5%
<i>Net Margin % - Adjusted (*)</i>	<i>11.6%</i>	<i>9.3%</i>	<i>4.4%</i>		
Net profit concerning:					
Controlling interests	35,998	51,212	17,874	-65.1%	-50.3%
Non controlling interests	132	128	107	-16.4%	-18.9%
EBITDA	51,671	73,729	27,317	-62.9%	-47.1%
Profit for the period	36,130	51,340	17,981	-65.0%	-50.2%
Income tax and social contribution	5,218	9,191	(1,768)	-119.2%	-133.9%
Financial result, net	(4,303)	(381)	(3,009)	689.8%	-30.1%
Depreciation and amortization	14,626	13,579	14,113	3.9%	-3.5%
<i>EBITDA Margin %</i>	<i>19.9%</i>	<i>19.1%</i>	<i>13.1%</i>		
EBITDA - Adjusted (*)	45,393	57,721	18,211	-68.4%	-59.9%
<i>EBITDA Margin % - Adjusted (*)</i>	<i>17.5%</i>	<i>14.9%</i>	<i>8.7%</i>		
Nº of shares in capital stock (th)	88,734	88,734	93,171		
Profit per share - R\$	0.41	0.58	0.19		

(*) 1Q23, 4Q23 and 1Q24: EBIT and EBITDA are adjusted in the amounts of R\$6,278, R\$16,008 and R\$ 9,106 respectively; and profit in the amounts of R\$6,078, R\$15,496 and R\$8,821, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

Consolidated Cash Flow Statement

IFRS (R\$ 000)

	1Q23	4Q23	1Q24
Cash from operating activities			
Net Income before taxation	41,348	60,531	16,213
Financial expenses and exchange gain	(802)	(11,411)	3,607
Depreciation and amortization	14,626	13,580	14,113
Allowance for doubtful accounts and other receivables	(644)	2,035	779
Proceeds from sale of fixed assets and intangibles	(3,056)	(14,353)	(7,085)
Provision for inventory realization	1,699	(265)	(178)
Reserve for contingencies	162	979	1,556
Trade accounts receivable	85,971	(92,967)	21,422
Onlending of Finame manufacturer financing	412	(2,090)	52,784
Inventories	(75,330)	95,556	(39,007)
Recoverable taxes, net	(8,659)	17,384	(8,782)
Judicial deposits	(12)	(25)	7
Other receivables	2,273	8,698	(2,652)
Trade accounts payable	(12,670)	(980)	1,527
Payroll and related taxes	(13,787)	(12,181)	(6,432)
Taxes payable	(4,792)	(2,022)	(6,686)
Advances from customers	18,952	(9,544)	27,017
Other payables	(15,752)	9,533	(1,650)
Cash provided by (used in) operating activities	29,939	62,458	66,553
Income tax and social contribution paid	(23,917)	(4,420)	(243)
Net Cash provided by (used in) operating activities	6,022	58,038	66,310
Financial Investments	96,452	122	(29,034)
Purchase of fixed assets	(21,420)	(37,742)	(33,538)
Sales of fixed assets	9,630	27,746	15,815
Purchase of intangible assets	-	(14)	(14)
Net cash Used in Investing Activities	84,662	(9,888)	(46,771)
Interest on capital paid	(29,364)	(32,417)	(376)
New loans and financing	-	(2,585)	60,302
Payments of loans and financing	(7,639)	1,380	(90,893)
Interests paid (including Finame manufacturer financing)	(11,599)	(16,128)	(12,204)
New loans in Finame manufacturer	47,530	49,380	24,347
Payment of Finame manufacturer financing	(39,156)	(30,916)	(41,708)
Net Cash provided by (used in) Financing Activities	(40,228)	(31,286)	(60,532)
Increase (decrease) in cash and cash equivalents	50,456	16,864	(40,993)
Exchange variation changes on cash and cash equivalents abroad	(1,467)	4,988	(1,657)
Cash and cash equivalents - beginning of period	131,999	260,649	282,418
Cash and cash equivalents - end of period	180,990	282,418	239,768

Attachment I – Income Statement by Business Unit

Income Statement by Business Units - 1Q24

R\$ 000	ROMI Machines	Burkhardt + Weber Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	132,005	37,738	38,771	208,514
Cost of Sales and Services	(62,938)	(27,758)	(57,193)	(147,889)
Business Units Transfers	260	-	12,274	12,534
Business Units Transfers	(12,274)	-	(260)	(12,534)
Gross Profit	57,053	9,980	(6,408)	60,625
Gross Margin %	43.2%	26.4%	-16.5%	29.1%
Operating Expenses	(38,936)	(10,146)	(7,445)	(56,527)
Selling	(18,568)	(3,338)	(1,493)	(23,399)
General and Administrative	(13,331)	(6,808)	(3,721)	(23,860)
Research and Development	(5,623)	-	(1,437)	(7,060)
Management profit sharing	(1,909)	-	(794)	(2,703)
Other operating revenue	495	-	-	495
Operating loss before Financial Results - Adjusted (*)	18,117	(166)	(13,853)	4,098
Operating Margin % - Adjusted (*)	13.7%	-0.4%	-35.7%	2.0%
Depreciation and amortization	9,690	862	3,560	14,113
EBITDA - Adjusted (*)	27,807	697	(10,293)	18,211
EBITDA Margin % - Adjusted (*)	21.1%	1.8%	-26.5%	8.7%

Income Statement by Business Units - 1Q23

R\$ 000	ROMI Machines	Burkhardt + Weber Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	165,242	15,623	78,290	259,155
Cost of Sales and Services	(70,252)	(14,310)	(88,816)	(173,378)
Business Units Transfers	536	-	15,385	15,921
Business Units Transfers	(15,385)	-	(536)	(15,921)
Gross Profit	80,141	1,313	4,323	85,777
Gross Margin %	48.5%	8.4%	5.5%	33.1%
Operating Expenses	(35,357)	(9,968)	(9,686)	(55,010)
Selling	(20,524)	(3,278)	(1,619)	(25,421)
General and Administrative	(9,507)	(6,690)	(4,393)	(20,590)
Research and Development	(5,667)	-	(2,014)	(7,681)
Management profit sharing	(1,858)	-	(1,659)	(3,517)
Other operating revenue	2,199	-	-	2,199
Operating loss before Financial Results - Adjusted (*)	44,785	(8,655)	(5,363)	30,767
Operating Margin % - Adjusted (*)	27.1%	-55.4%	-6.9%	11.9%
Depreciation and amortization	7,926	2,601	4,100	14,626
EBITDA - Adjusted (*)	52,710	(6,054)	(1,263)	45,393
EBITDA Margin % - Adjusted (*)	31.9%	-38.8%	-1.6%	17.5%

(*) 1Q23, and 1Q24: EBIT and EBITDA are adjusted in the amounts of R\$6,278, and R\$ 9,106 respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

Attachment II - Financial Statements of BW

Burkhardt + Weber Balance Sheet

	(€ 000)		
ASSETS	03/31/23	12/31/23	03/31/24
CURRENT	28,383	34,436	34,192
Cash and Cash equivalents	135	183	432
Trade accounts receivable	5,859	11,193	7,816
Inventories	19,103	17,512	22,501
Recoverable taxes	718	293	758
Deferred income and social contribution taxes	1,443	1,163	1,267
Related Parties	29	3,173	459
Other receivables	1,096	919	959
Investments			
Property, plant and equipment	12,107	11,766	11,747
Intangible assets	8,775	8,174	8,025
TOTAL ASSETS	49,265	54,376	53,964
LIABILITIES AND SHAREHOLDER'S EQUITY	03/31/23	12/31/23	03/31/24
CURRENT	24,868	26,250	26,650
Loans and financing	3,930	1,873	527
Trade accounts payable	3,351	4,118	2,183
Payroll and related taxes	1,259	882	1,343
Taxes payable	152	136	188
Advances from customers	12,121	13,194	16,449
Other payables	2,431	3,106	2,943
Related Parties	1,624	2,941	3,017
NON CURRENT	4,705	8,070	7,694
Loans and financing	1,042	4,542	4,210
Deferred income and social contribution taxes	3,662	3,528	3,483
SHAREHOLDER'S EQUITY	19,694	20,055	19,621
Capital	7,025	7,025	7,025
Profit (losses) accumulated	12,669	13,030	12,596
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	49,265	54,376	53,964

Burkhardt + Weber Income Statement
(€ 000)

	1Q23	4Q23	1Q24
Net Operating Revenue	2,804	25,024	7,006
Cost of Goods Sold	(2,570)	(18,441)	(5,153)
Gross Profit	234	6,583	1,853
<i>Gross Margin %</i>	<i>8.3%</i>	<i>26.3%</i>	<i>26.4%</i>
Operating Expenses	(1,789)	(2,796)	(1,884)
Selling expenses	(588)	(1,392)	(620)
General and administrative expenses	(1,201)	(1,404)	(1,264)
Operating Income before Financial Results	(1,555)	3,786	(31)
<i>Operating Margin %</i>	<i>-55.5%</i>	<i>15.1%</i>	<i>-0.4%</i>
Financial Results, Net	(45)	(210)	(128)
Net Income before tax and social contributio	(1,600)	3,576	(158)
Income tax and social contribution	452	(705)	149
Net income	(1,148)	2,871	(9)
<i>Net Margin %</i>	<i>-40.9%</i>	<i>11.5%</i>	<i>-0.1%</i>
EBITDA	(1,089)	4,184	130
Net income / loss for the period	(1,148)	2,871	(9)
Income tax and social contribution	(452)	705	(149)
Financial income, net	45	210	128
Depreciation and amortization	467	397	160
<i>EBITDA Margin %</i>	<i>-38.8%</i>	<i>16.7%</i>	<i>1.9%</i>